



HOW TO LEAD WITH VISION WHEN YOU CAN'T SEE AHEAD

KEY CONCEPTS

- **Focus on “why” twice as much as you focus on “what” and “how”.**

People can put up with almost any “what” if they knew the “why”.

- **Clarify what is mission and what is method.**

The mission is sacred, the methods are temporary.

- **Connect the cultural dots (Look for cultural patterns that provide clues).**

When church leaders lost access to our building, we behaved as though we lost access to ministry.

- **See constraints as your friend.**

Ask yourself “what does this make possible?”

- **Rethink every 30-60-90 days based on momentum and traction.**

Nobody knows what the future holds, but running through this exercise regularly will make sure great things will happen for your team.





DISCUSSION AND APPLICATION QUESTIONS

- 1 Clearly stated, what's our mission?
- 2 What's the essence of our 'why'?
- 3 In what ways do we (and our people) confuse the why with the what and the how of ministry?
- 4 Why do you think so many large, smart, well run companies consistently mistake the method for the mission? What can we learn from that?
- 5 Carey listed some cultural trends he's watching. Which ones do you see?
- 6 What cultural shifts in your own community should you be paying attention to?
- 7 What makes this possible?
- 8 How will you re-evaluate your strategy every 30-60--90 days based on the momentum and traction you're seeing or not seeing? Feel free to use the 30 Day Pivot framework you received in Leader's Circle to help with this.

